## RFB 2020-143 ANNUAL CONTRACT FOR C-CURE ACCESS CONTROL SYSTEM MAINTENANCE REPAIR & EQUIPMENT PURCHASE

Primary = Video Tronix Inc. DBA VTI Security Secondary = Integrated Access Systems			Video Tronix, Inc. DBA VTI Burnsville, MN				Integrated Access Systems Plano, TX				Star Asset Security Carrollton, TX				
			HUB:			No		HUB:		No		HUB:		No	
			Co-Op:		Yes		(	Со-Ор:		Yes	Co-Op:		Yes		
Item	ltem	Qty		Unit		Extended		Unit	E	Extended		Unit	E	xtended	
SEC	TION I: ANNUAL MAINTENANC	CE AGREE	MENT	FOR ALL B	UILD	DINGS - ATTAC	HME	NT A	-						
1	Annual Maintenance	1	\$ 12	20,000.00	\$	120,000.00	\$ 1.	30,000.00	\$ 1	130,000.00	\$ 3	325,000.00	\$ 3	325,000.00	
	TOTAL SECTION I: ANNUA MAINTENANCE LUMP SUI		\$			120,000.00	\$			130,000.00	\$ 325,000.00			325,000.00	
SEC	TION II: EQUIPMENT REPAIR	SERVICE													
	Percent Discount off List (equipment purchases)		23%			30%				22%					
	Standard Call - Max.On-Site Response in Hours		2 Hour(s)			2 Hour(s)				2 Hour(s)					
	Emergency Call - Max.On- Site Response in Hours		2 Hour(s)			2 Hour(s)				2 Hour(s)					
2	Regular Hourly Rate	80	\$	110.00	\$	8,800.00	\$	90.00	\$	7,200.00	\$	110.00	\$	8,800.00	
3	Non-Regular Hourly Rate	1	\$	110.00	\$	110.00	\$	145.00	\$	145.00	\$	150.00	\$	150.00	
4	Holiday/Weekend Hourly Rate	1	\$	125.00	\$	125.00	\$	145.00	\$	145.00	\$	220.00	\$	220.00	
TOTAL SECTION II: EQUIPMENT REPAIR SERVICE			\$ 9,035.00				\$ 7,490.00			\$ 9,170.00					
BID TOTAL			\$ 129,035.00			\$ 137,490.00			\$ 334,170.00						

Entech Sales and Service, LLC was deemed non-responsive as they added additional pricing, and terms & conditions, which is not allowed.

## RFB 2020-143 ANNUAL CONTRACT FOR C-CURE ACCESS CONTROL SYSTEM MAINTENANCE REPAIR & EQUIPMENT PURCHASE

Primary = Video Tronix Inc. DBA VTI Security Secondary = Integrated Access Systems			Allied Universal Technology Services				Convergint Technologies LLC					
			Carrollton, TX				Schaumburg, IL					
				HUB:	No		HUB:		No			
			Co-Op:		Yes			Co-Op:	Yes			
Item	ltem Qty			Unit	Extended		Unit		Extended			
SECTION I: ANNUAL MAINTENANCE AGREEMENT FOR ALL BUILDINGS - ATTACHMENT A												
1	Annual Maintenance	1	\$6	28,361.00	\$	628,361.00	\$ 804,029.00 \$ 804,02			804,029.00		
TOTAL SECTION I: ANNUAL MAINTENANCE LUMP SUM				\$ 628,361.00				\$ 804,029.00				
SECTION II: EQUIPMENT REPAIR SERVICE												
	Percent Discount off List (equipment purchases)			28		29%						
	Standard Call - Max.On-Site Response in Hours			2 Hour(s)				16 business Hours				
	Emergency Call - Max.On- Site Response in Hours			2 Hour(s)			4 Hour(s)					
2	Regular Hourly Rate	80	\$	125.00	\$	10,000.00	\$	134.25	\$	10,740.00		
3	Non-Regular Hourly Rate	1	\$	188.00	\$	188.00	\$	201.38	\$	201.38		
4	Holiday/Weekend Hourly Rate	1	\$	250.00	\$	250.00	\$	268.50	\$	268.50		
то	TOTAL SECTION II: EQUIPMENT REPAIR SERVICE			\$ 10,438.00				\$ 11,209.88				
	BID TOTAL			\$ 638,799.00				\$ 815,238.88				

Entech Sales and Service, LLC was deemed non-responsive as they added additional pricing, and terms & conditions, which is not allowed.